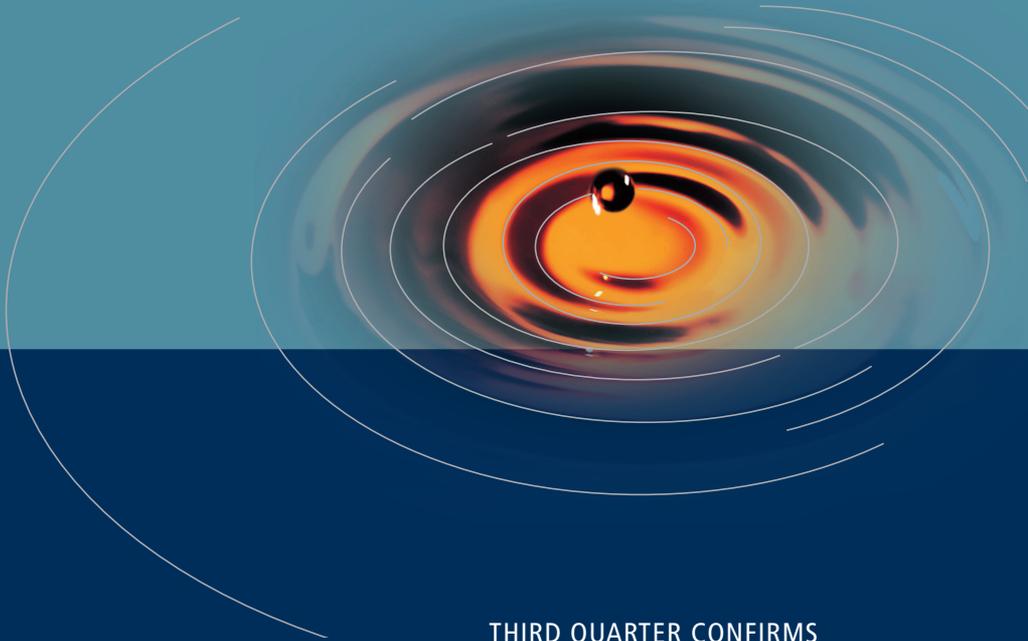


QUARTERLY REPORT FOR THE  
FIRST NINE MONTHS OF 2005



THIRD QUARTER CONFIRMS  
POSITIVE OUTLOOK

FUCHS PETROLUB AG



## THE NINE MONTHS OF 2005 AT A GLANCE

### Group

[Values in € million]	1–9/2005	1–9/2004
<b>Sales revenues<sup>1</sup></b>	<b>882.6</b>	<b>830.8</b>
Europe	581.4	553.5
North and South America	165.4	150.4
Asia-Pacific, Africa	151.3	144.8
Consolidation	–15.5	–17.9
<b>Earnings before interest and taxes (EBIT)<sup>2</sup></b>	<b>97.4</b>	<b>72.0</b>
<b>Net profit for the nine months<sup>2</sup></b>	<b>56.0</b>	<b>36.4</b>
<b>Gross cash flow</b>	<b>73.0</b>	<b>60.9</b>
<b>Capital expenditure<sup>3</sup></b>	<b>19.0</b>	<b>14.5</b>
<b>Employees (on 30.9.)</b>	<b>4,158</b>	<b>4,185</b>
Germany	1,104	1,086
International	3,054	3,099

1 By companies' headquarters

2 Before scheduled goodwill amortization

3 On property, plant and equipment and intangible assets

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## LETTER TO THE SHAREHOLDERS



Dear shareholders,

With a growth in sales revenues of 9% in the third quarter of 2005, we have exceeded the previous year's quarterly result significantly, and have continued the success of the 2005 half-year.

The profit for the first nine months of 2005 rose by 54% to €56 million (previous year adjusted for scheduled goodwill amortization). Earnings per ordinary share and preference share are €2.31 (1.49) and €2.35 (1.53) respectively.

Most of the increase in profit in the reporting period is based on an increase in sales revenues of 6% accompanied by a 15% improvement in operating profit. About one third of the increase in profit is due to the sale of land no longer required for operational use.

Raw material costs have again risen strongly in the third and beginning of the fourth quarters. It is unlikely that these increases will abate. With our specialization strategy, consistent increase in sales prices, ongoing disciplined cost management and the sale of land not required for operational purposes, we will again show a significantly higher group profit for 2005.

Yours  


Stefan Fuchs  
Chairman of the Executive Board

## THE ENVIRONMENT

Although consumption of lubricants in the first half-year of 2005 continued to decline internationally, global demand for lubricants in the third quarter of the current year increased by about 2.3%. For the year as a whole we are therefore anticipating an increase in global demand of between 0.5% and 1.0%.

Despite the increase in oil prices the world economy grew strongly until the autumn of 2005. In the growth centers such as the USA, China and Japan, this led to a continued upward trend in the economy from which the lubricant industry also benefited.

The lubricant markets in Western Europe, too – above all Germany and France – recovered somewhat as the year progressed after reduced sales in the first few months.

Due to its geographically widely dispersed and product-specific portfolio the FUCHS PETROLUB Group benefited during the course of the reporting period from these positive global influences.

## SALES REVENUES

In the first nine months of 2005 the FUCHS PETROLUB Group increased sales revenues by a gratifying 6.2% or €51.8 million to €882.6 million (830.8). This strong growth in sales revenues was based mainly on internal growth.

### Summary of factors affecting revenues:

	€ million	%
Internal growth	+44.6	+5.4
External growth	+9.4	+1.1
Currency translation effects	-2.2	-0.3
<b>Sales development</b>	<b>+51.8</b>	<b>+6.2</b>

### Development of revenues by region

[in € million]	2005	2004	Internal growth	External growth	Currency translation effects	Total change absolute	Total change in %
Europe	581.4	553.5	17.3	9.4	1.2	27.9	5.0
North and South America	165.4	150.4	17.8	-	-2.8	15.0	10.0
Asia-Pacific, Africa	151.3	144.8	7.1	-	-0.6	6.5	4.5
Consolidation	-15.5	-17.9	2.4	-	-	2.4	-
<b>Total</b>	<b>882.6</b>	<b>830.8</b>	<b>44.6</b>	<b>9.4</b>	<b>-2.2</b>	<b>51.8</b>	<b>6.2</b>

It was above all the increases in sales prices, in addition to improvements in the product mix, which drove internal growth of 5.4% or €44.6 million. Here the North and South America region made a particularly strong contribution to this development with 11.8% (€17.8 million) whereas in Europe with internal growth at 3.1% (€17.3 million) and in Asia-Pacific and Africa at 4.9% (€7.1 million) the increase in sales revenues after giving up low-margin business was more moderate.

External growth of €9.4 was mainly a reflection of the acquisition of the OVOLINE business in England at the start of 2005. The currency translation effect at net €-2.2 million or -0.3% was limited. A somewhat weaker US dollar and pound sterling were offset by a stronger Brazilian real and Australian dollar.

## EARNINGS

At €56.0 million the first nine months of 2005 earnings after taxes reached a new high even after deducting the earnings from disposals of €6.3 million (net profit after taxes in the previous year of €29.9 and 36.4 million adjusted for scheduled goodwill amortization respectively).

This success is due to a number of factors. Firstly, with a significant increase in sales revenues (+6.2%) it was possible to absorb the increased costs of sales (+7.7%) and even increase gross earnings by €11.9 million. However, viewed relatively, the significant increase in raw material prices resulted in a reduced gross margin of 36.1% (37.0)

Another factor in this success was that selling, administration and R & D expenses remained unchanged in absolute terms from the previous year. The operational profit rose by 15.2% to €90.9 million (78.9).

Finally, it was possible to realize earnings of €6.3 million in the third quarter of 2005 from the sale of land not required for operational purposes and additionally there were no serious costs due to restructuring expenses to be absorbed in contrast with the previous year. The cessation of scheduled goodwill amortization also had a positive effect on profit. Earnings before interest and taxes (EBIT) at €97.4 million thus constitute 11.0% of sales revenues.

This good result was rounded off by the declining financing costs of €11.6 million (13.7), which were mainly a consequence of lower financing liabilities. After deducting taxes, profits were €56.0 million, 54% higher than the €36.4 million for the previous year adjusted for scheduled goodwill amortization.

All the regions contributed to this success and were able to increase their segment earnings (EBIT) as well as their EBIT margin. In the Europe region, the returns include the sale of land.

Earnings per ordinary and preference share (after the 1:3 split in June 2005) amounted to €2.31 and 2.35 (comparable with €1.49 and 1.53 respectively in the preceding year before scheduled goodwill amortization). Disregarding the profits from disposals, the earnings per ordinary and preference share were €2.04 and 2.08 respectively representing an increase of 36% from the preceding year.

## CAPITAL EXPENDITURE AND ACQUISITIONS

After nine months, capital expenditure on property, plant and equipment and intangible assets for the Group totals €17.6 million (14.5). More than half of these investments were made at sites in Mannheim, Stoke-on-Trent in England and Chicago in the USA. The investments at these important FUCHS PETROLUB sites served to extend, optimize and modernize existing plants. Investments in financial assets totaled € 1.4 million (-).

Depreciation and amortization of property, plant and equipment and intangible assets totaled €16.1 million (19.0). Scheduled goodwill amortization which for the first nine months of 2004 still totaled €6.5 million will not be applied in 2005 as a consequence of the change of the international accounting standard (IFRS).

## STATEMENT OF CASH FLOWS

Group cash flow, adjusted for consolidation and currency translation effects, indicates a clear rise in gross cash flow to €73.0 million (60.9). This is mainly due to the improved profit for the first nine months. In keeping with IFRS 3 the depreciation of property plant and equipment no longer includes scheduled goodwill amortization.

Cash inflow from operating activities at €31.8 million has shown a clear decrease in comparison with the preceding year (57.8). Above all, an increase in accounts receivable and inventories due to the growth in the volume of business and the significant price increases in the procurement markets have led to higher appropriation. In addition the acquisition of the OVOLINE business in England and the switch from products made under contract in the preceding year to internal production have contributed to a further increase in net operating working capital.

Cash outflow from investment activities at €8.4 million is significantly lower than the value for the preceding year (25.4). Investments in long-term assets amount to €19.0 million as scheduled. Expenditure on acquisitions totals €2.0 million net (13.7). The sale of land not required for operational purposes is included in the proceeds from the disposal of non-current assets.

Free cash flow being cash inflow from operating activities after deducting investing activities amounted to €23.4 million (32.4) for the first nine months. It was used for dividend distributions and for repayment of financing liabilities.

## WORKFORCE

As of 30 September 2005, the FUCHS PETROLUB Group employed 4,158 people (4,185). The number of employees thus decreased by 27 (-0.6%) over the preceding year's equivalent date.

The number of employees in Germany increased by 18 (+1.7%) to 1,104 (1,086) compared to 30 September 2004. The number of employees abroad declined by 45 (-1.5%) in comparison with 30 September 2004 to 3,054 (3,099).

Due to the closure of a plant in France and restructuring measures in the LIPPERT-UNIPOL Group the number of employees in Europe declined by 68 (-4.4%) to 1,475.

The number of employees in the Asia-Pacific, Africa region rose slightly by 17 (+1.8%) to reach 963 compared to 30 September 2004.

In North and South America the number of employees rose by 6 (+1.0%) to 616 (610).

## RESEARCH AND DEVELOPMENT

The R & D departments in the Group completed many development projects in the third quarter of 2005 and launched them successfully in the market.

At the second European FUCHS symposium experts from research and development and application engineering in the steel, aluminum and automotive industries discussed how steel can nowadays be protected from corrosion and how the efficiency of metal forming processes can be increased. The main topics of the event were cost-saving technologies and the latest technical developments in rolling emulsions, metal forming lubricants and coil oils for use in the steel and aluminum industries and automobile stamping plants. FUCHS can provide innovative solutions for all these demands.

A German car manufacturer is providing CVT (Continuous Variable Transmission) as an option on its vehicles. This uses a continuously variable metal belt for easier driving. This new continuously variable automatic transmission with a hydraulic torque converter requires a special transmission oil which was developed in collaboration with FUCHS. The synthetic auto transmission fluid (ATF) provides a high level of wear protection and at the same time ensures optimum power transfer. The particular characteristics of the oil are its high temperature and shear resistance and low foaming tendency. In addition, this special transmission oil provides stable viscosity even under maximum mechanical stress in the power transmission elements.

## OUTLOOK

FUCHS PETROLUB has developed a reputation as a specialist in the lubricants sector, thanks to its balanced product and client mix and technological leadership in crucial strategic areas of application. The FUCHS PETROLUB Group will continue to focus on qualitative growth.

During the course of the third quarter and at the start of the fourth quarter the prices of raw materials have once again risen sharply. We have countered these developments with our successful specialization strategy, consistent increase in sales prices, and ongoing disciplined cost management. Lower restructuring expenses, non-recurring earnings from the sale of land totaling €6.3 million, declining financing costs and the cessation of scheduled goodwill amortization are having a positive effect on profit development. All in all we will again show a significant increase in net Group income for the year 2005.

## FUCHS SHARES

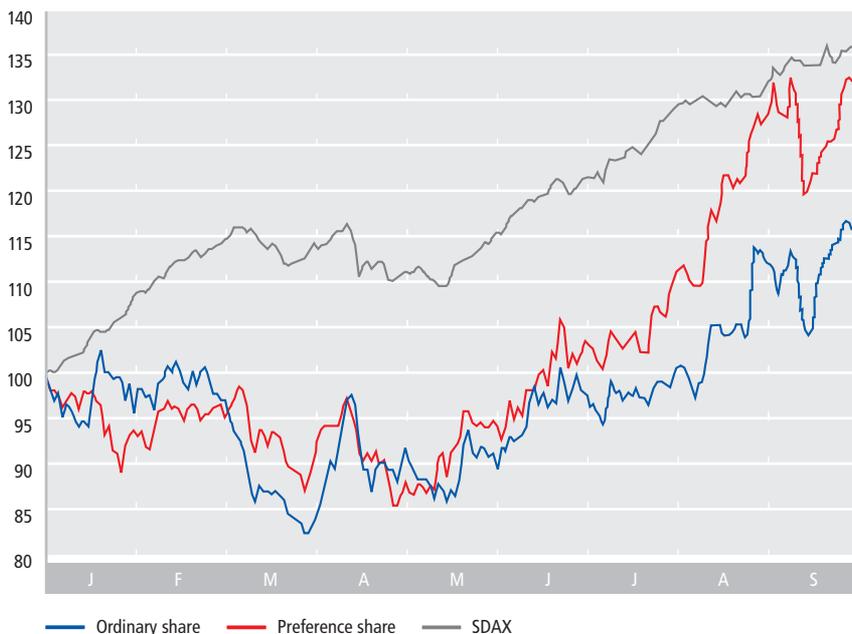
In a share market environment which was generally congenial despite higher oil prices, the trend for FUCHS shares in the third quarter was very pleasing. In particular the publication of a good net Group income for the first nine months and the positive results expected for the year 2005 as a whole led to strong increases in the prices of both ordinary and preference shares from the middle of August.

Thus the price of the ordinary share on the 30 September 2005 was €33.78 and was therefore 18.1% higher than the end of year price for 2004. The preference share at €34.66 in fact showed a rise of 31.4% since the start of 2005. FUCHS shares are still being recommended by analysts as a "buy".

The DAX and SDAX indices, with growth rates of 18.5% and 36.3% respectively, showed similar improvements for the same period.

With the share prices achieved for the end of the first nine months of 2005 FUCHS achieved a market capitalization of €806.9 million (520), of which the preference shares quoted on the SDAX market constituted €408.6 million (263). Total turnover from ordinary and preference shares for the first nine months of 2005 amounted to €343.4 million (149.5).

### Indexed comparative performance of the FUCHS PETROLUB shares (1.1.2005 – 30.9.2005)



## CONSOLIDATED FINANCIAL STATEMENTS | CONSOLIDATED INCOME STATEMENT

[in € million]	Nine months of 2005	Nine months of 2004
<b>Sales revenues</b>	<b>882.6</b>	<b>830.8</b>
Cost of sales	-563.5	-523.6
<b>Gross profit</b>	<b>319.1</b>	<b>307.2</b>
Selling expenses	-158.9	-157.7
Administration expenses	-53.1	-53.7
Research and development expenses	-16.2	-16.9
<b>Operating profit</b>	<b>90.9</b>	<b>78.9</b>
Other operating income	19.3	11.7
Other operating expenses	-13.4	-17.3
Investment income	0.6	-1.3
<b>Earnings before interest, taxes and scheduled goodwill amortization</b>	<b>97.4</b>	<b>72.0</b>
Scheduled goodwill amortization	0.0	-6.5
<b>Earnings before interest and taxes (EBIT)</b>	<b>97.4</b>	<b>65.5</b>
Financial result	-11.6	-13.7
<b>Earnings before taxes (EBT)</b>	<b>85.8</b>	<b>51.8</b>
Taxes on income	-29.8	-21.9
<b>Net profit after taxes</b>	<b>56.0</b>	<b>29.9</b>
Minority interests	1.0	0.8
<b>Net profit after minority interest</b>	<b>55.0</b>	<b>29.1</b>
Earnings per share in € <sup>1</sup>		
Ordinary share	2.31	1.49
Preference share	2.35	1.53
Earnings per share in € <sup>1</sup> without the earning from disposals of €6.3 million		
Ordinary share	2.04	1.49
Preference share	2.08	1.53

<sup>1</sup> Basic and diluted in both cases before scheduled goodwill amortization.  
To facilitate comparison, the previous year's figures were converted to the values resulting from the share split in June 2005 (share split 1:3).

CONSOLIDATED INCOME STATEMENT | 3<sup>RD</sup> QUARTER 2005

[in € million]	3 <sup>rd</sup> Quarter 2005	3 <sup>rd</sup> Quarter 2004
<b>Sales revenues</b>	<b>306.9</b>	<b>281.9</b>
Cost of sales	-197.1	-178.3
<b>Gross profit</b>	<b>109.8</b>	<b>103.6</b>
Selling expenses	-53.6	-52.7
Administration expenses	-17.2	-17.8
Research and development expenses	-5.5	-5.5
<b>Operating profit</b>	<b>33.5</b>	<b>27.6</b>
Other operating income	10.5	4.5
Other operating expenses	-3.9	-6.5
Investment income	0.2	0.3
<b>Earnings before interest, taxes and scheduled goodwill amortization</b>	<b>40.3</b>	<b>25.9</b>
Scheduled goodwill amortization	0.0	-2.2
<b>Earnings before interest and taxes (EBIT)</b>	<b>40.3</b>	<b>23.7</b>
Financial result	-3.7	-4.5
<b>Earnings before taxes (EBT)</b>	<b>36.6</b>	<b>19.2</b>
Taxes on income	-11.7	-8.2
<b>Net profit after taxes</b>	<b>24.9</b>	<b>11.0</b>
Minority interests	0.3	0.3
<b>Net profit after minority interest</b>	<b>24.6</b>	<b>10.7</b>
Earnings per share in € <sup>1</sup>		
Ordinary share	1.04	0.54
Preference share	1.05	0.56
Earnings per share in € disposals of €6.3 million		
Ordinary share	0.77	0.54
Preference share	0.78	0.56

<sup>1</sup> Basic and diluted in both cases before scheduled goodwill amortization. To facilitate comparison, the previous year's figures were converted to the values resulting from the share split in June 2005 (share split 1:3).

## CONSOLIDATED BALANCE SHEET

[in € million]	30.9.2005	31.12.2004
<b>ASSETS</b>		
Intangible assets	88.6	82.2
Property, plant and equipment	160.8	154.9
Investments accounted for using the equity method	3.0	2.4
Other financial assets	3.8	2.8
Deferred taxes	14.8	11.7
<b>Long-term assets</b>	<b>271.0</b>	<b>254.0</b>
Inventories	157.8	138.8
Trade receivables	213.5	175.1
Tax receivables	0.9	1.0
Other receivables and other assets	26.6	32.1
Liquid funds	23.4	27.6
<b>Short-term assets</b>	<b>422.2</b>	<b>374.6</b>
<b>Total assets</b>	<b>693.2</b>	<b>628.6</b>
<b>SHAREHOLDERS' EQUITY AND LIABILITIES</b>		
Subscribed capital	70.7	70.7
Group reserves	84.4	46.2
Group profits	55.0	39.0
<b>FUCHS PETROLUB Group capital</b>	<b>210.1</b>	<b>155.9</b>
Minority interest	4.1	3.9
<b>Shareholders' equity</b>	<b>214.2</b>	<b>159.8</b>
Pension provisions	56.0	55.5
Other provisions	7.4	7.5
Deferred taxes	11.4	9.8
Financial liabilities	110.1	110.4
Other liabilities	2.1	0.4
<b>Long-term liabilities</b>	<b>187.0</b>	<b>183.6</b>
Trade payables	108.6	103.8
Provisions	39.9	42.0
Tax liabilities	39.4	24.8
Financial liabilities	73.2	83.8
Other liabilities	30.9	30.8
<b>Short-term debt liabilities</b>	<b>292.0</b>	<b>285.2</b>
<b>Total shareholders' equity and liabilities</b>	<b>693.2</b>	<b>628.6</b>

## STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

[in € million]	Subscribed capital AG	Capital reserves AG	Equity capital generated in the Group
<b>Balance at 31.12.2003</b>	70.7	94.9	-26.5
Dividend payments			-12.9
<b>Gains and losses not recognized in the income statement</b>			
Currency effects			
Financial instruments net of deferred taxes			
Other changes			0.4
<b>Gains and losses recognized in the income statement</b>			
Net profit after taxes 1.1. – 30.9.2004			29.1
<b>Balance at 30.9.2004</b>	<b>70.7</b>	<b>94.9</b>	<b>-9.9</b>

[in € million]	Subscribed capital AG	Capital reserves AG	Equity capital generated in the Group
<b>Balance at 31.12.2004</b>	70.7	94.9	0.8
Adjustment of currency translation effects from capital repayments of a subsidiary			-2.6
Dividend payments			-13.7
<b>Gains and losses not recognized in the income statement</b>			
Currency effects			
Financial instruments net of deferred taxes			
Other changes			0.1
<b>Gains and losses recognized in the income statement</b>			
Net profit after taxes 1.1. – 30.9.2005			55.0
<b>Balance at 30.9.2005</b>	<b>70.7</b>	<b>94.9</b>	<b>39.6</b>

Effects from currency translation	Market valuation of financial instruments	Group's capital	Minority interest	Shareholders' equity
-7.1	0.5	132.5	5.2	137.7
		-12.9	-0.3	-13.2
6.0		6.0		6.0
	-3.7	-3.7		-3.7
		0.4	-0.4	0
		29.1	0.8	29.9
-1.1	-3.2	151.4	5.3	156.7

Effects from currency translation	Market valuation of financial instruments	Group's capital	Minority interest	Shareholders' equity
-8.9	-1.6	155.9	3.9	159.8
2.6		0		0
		-13.7	-0.9	-14.6
12.2		12.2	0.4	12.6
	0.6	0.6		0.6
		0.1	-0.3	-0.2
		55.0	1.0	56.0
5.9	-1.0	210.1	4.1	214.2

## STATEMENT OF CASH FLOWS

[in € million]	30.9.2005	30.9.2004
<b>Net profit after taxes</b>	<b>56.0</b>	<b>29.9</b>
Depreciation and amortization of non-current assets	16.6	30.2
Change in long-term provisions	0.4	0.8
<b>Gross cash flow</b>	<b>73.0</b>	<b>60.9</b>
Change in short-term provisions	8.1	9.3
Change in inventories	-11.6	-2.2
Change in receivables	-30.2	-19.6
Change in other assets	2.3	4.3
Change in liabilities (excluding financial liabilities)	-0.5	7.5
Gain/loss on disposal of non-current assets	-9.3	-2.4
<b>Cash inflow from operating activities</b>	<b>31.8</b>	<b>57.8</b>
Investments in non-current assets	-19.0	-14.5
Acquisitions of consolidated business units	-2.0	-13.7
Proceeds from the disposal of non-current assets	12.6	2.8
<b>Cash outflow from investing activities</b>	<b>-8.4</b>	<b>-25.4</b>
<b>Free cash flow</b>	<b>23.4</b>	<b>32.4</b>
Dividend distribution for the preceding year	-14.6	-13.2
Change in financial liabilities	-13.8	-9.7
<b>Cash outflow from financing activities</b>	<b>-28.4</b>	<b>-22.9</b>
<b>Liquid funds at the end of the preceding year</b>	<b>27.6</b>	<b>29.4</b>
Cash inflow from operating activities	31.8	57.8
Cash outflow from investing activities	-8.4	-25.4
Cash outflow from financing activities	-28.4	-22.9
Effect of currency translation	0.8	0.4
<b>Liquid funds at the end of the first nine months</b>	<b>23.4</b>	<b>39.3</b>
<b>Details of the acquisition and disposal of companies and other business units [in € million]</b>		
Total amount of all purchase prices	2.3	16.0
Total liquid funds purchased	0.0	0.0
Balance of acquired net assets	0.3	7.5
Total proceeds	0.3	2.3
Total liquid funds sold	0.0	0.0
Net assets sold	0.1	1.5

## REGIONAL SEGMENTS

[in € million]	Europe	North and South America	Asia-Pacific, Africa	Total for operating companies	Holding companies incl. consolidation	FUCHS PETROLUB Group
<b>2005</b>						
Sales by company location	581.4	165.4	151.2	898.0	-15.4	882.6
Segment earnings <sup>1</sup> (EBIT)	61.5	26.3	12.1	99.9	-2.5	97.4
EBIT to sales in % <sup>2</sup>	10.6	15.9	7.6	9.7	-	11.0
<b>2004</b>						
Sales by company location	553.5	150.4	144.8	848.7	-17.9	830.8
Segment earnings <sup>1</sup> (EBIT)	49.2	23.6	5.4	78.2	-6.2	72.0
EBIT to sales in % <sup>2</sup>	8.9	15.7	6.4	9.2	-	8.7

1 Values before scheduled goodwill amortization

2 Excluding EBIT of associated companies, as their sales figures are also not included

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

The consolidated financial statements of FUCHS PETROLUB AG, Mannheim, have been prepared in accordance with the principles of the International Financial Reporting Standards (IFRS), taking into account the regulations laid down in the guidelines of the International Accounting Standards Board (IASB) valid on the date of report. The accounting and valuation principles, together with the calculation methods – apart from the scheduled goodwill amortization –, remained unchanged from the consolidated financial statements for 2004; we therefore refer to the notes to the consolidated financial statements there.

The balance sheet format has been altered in accordance with the term requirements of IAS 1, with the data from the previous year being adapted to the current format. Participation right certificates are included under long-term financial liabilities.

In accordance with IFRS 3 no scheduled goodwill amortization will be undertaken as from the financial year 2005. The recoverable amount of goodwill will be calculated according to the IAS 36 Goodwill Impairment Test. Should the carrying amount of goodwill exceed the recoverable amount, goodwill will be amortized in the income statement to the fair value or the value in use.

## FINANCIAL CALENDAR

2006	
March 31	Submission of annual report 2005
April 3	Balance sheet press conference, Mannheim
April 3	DVFA Analysts Conference, Frankfurt
May 9	Report on the first quarter 2006
June 21	Annual General Meeting, Mannheim
June 22	Information event for Swiss shareholders, Zurich
August 9	First-half press conference, Mannheim

## FUTURE-ORIENTED STATEMENTS AND PREDICTIONS

This quarterly report contains statements about future developments that are based on assumptions and estimates by the management of FUCHS PETROLUB AG. Even if the management is of the opinion that these assumptions and estimates are accurate, future actual developments and future actual results may differ significantly from these assumptions and estimates due to a variety of factors. These factors can include changes to the overall economic climate, changes to exchange rates and interest rates and changes in the lubricants industry. FUCHS PETROLUB AG provides no guarantee that future developments and the results actually achieved in the future will agree with the assumptions and estimates set out in this quarterly report and assumes no liability for such.

This quarterly report is also available in German.  
Both language versions are accessible via the  
Internet.

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