

29th March 2021

Dear Customer

Supply and pricing conditions

At present the Lubricant Industry is facing unprecedented issues in the supply and pricing of raw materials used in lubricant products. The consequence of this is that many of our suppliers have restricted supply and the price of the materials has risen exponentially.

The main reasons for this are;

1. Reduction in the use of petrol, diesel and jet fuel as a result of Covid has reduced output of Base oils used in Lubricants.
2. Shut down of plants for maintenance.
3. Extreme weather conditions in Texas damaged Chemical plants producing essential chemicals.
4. Problems on Global shipping and transport availability.

The consequences of these issues on our supplies to you are as follows;

1. Restrictions on product available - we may have to reduce the order quantity or offer an alternative.
2. Pricing will continue to rise and may well change without notification, please check your order acknowledgement.

We do not know how long this situation will continue however, as soon as things improve we will seek to return to normal trading terms. We trust that you appreciate that the situation is beyond the control of FUCHS and you may be assured that we are working hard to ensure continuity of supply throughout this difficult period.

Should you have any questions please do not hesitate to contact your FUCHS representative.

Best regards



Richard Halhead
MANAGING DIRECTOR

